

## July 2019

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### [Convincing ourselves we're worth it - investing in capacity](#)

Blog

[Maria Turnbull](#)

July 2, 2019

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Forget about the funders - convince yourself first you're worth investing in.

There's a lot of conversation in our sector about changing the current funding paradigm that is seen as short-term, project-related, and restrictive. Important blog posts like [The Ethical Argument for General Operating Funds](#) take a stab at changing the narrative within the funding community. Here at Vantage Point, we took up the conversation through our podcast on the topic [The overhead myth: Let's end it once and for all!](#)

I can understand the focus of getting buy-in from funders. We are incensed that most funding...

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### [From Our Vantage Point Episode 51 - The Truth in Truth and Reconciliation](#)

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July 12, 2019

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This month we sit down with Sherry Small to discuss what we mean when we speak about Truth in Truth and Reconciliation.

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### [Part Four: Making the Final Tech Decision -- What Steps Should I Take?](#)

Blog

[Philip Manzano](#)

July 23, 2019

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Over the past few months we have been taking some time to unpack the most common challenges and objections not-for-profits face when considering investing in a Customer Relationship Management System ("CRM"). First, we took some times to look at the basics of a CRM. We then explored what a CRM looks like to different members of a not-for-profit team. We looked at all the missed opportunities your organization piles up without a CRM and finally, tackled the fear of losing data by exploring institutional knowledge.

The ultimate question remains: **how does all of this convince my organization to...**

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